



Petroleum & Energy Infrastructures Ltd.
Oil Products Pipeline Ltd.

Finance Division - Procurement & Engagements Department

May 1, 2019

Ref.: 215982

To: All Tender Participants

Dear Sir / Madam,

Re: Public Tender No. 020-19 (the "Tender") – Clarifications and Updates #1

Following is a list of certain requests for clarifications submitted to the Company regarding the Tender, in accordance with Section 5.1 thereof (the "Questions"). Next to each Question is the Company's answer, which shall be considered by the Company to as authoritative. Any capitalized terms herein which are not otherwise defined have the meaning ascribed to those terms in the Tender Documents.

Particularly, **we call your attention to the following modifications in the Tender:**

1. **The time available for supply of Goods has been increased to 150 days from receipt of an Order** (see answer to Question No. 7).
2. **The period during which bids must remain valid and irrevocable has been decreased to 30 days following the Submission Deadline**, i.e. up until and including June 6th, 2019 (see answer to Question No. 11).
3. **The requirement to submit documentation as provided in Section 4.5 of the Invitation to submit bids (regarding Israeli bidders) is waived** (see answer to Question No. 9). Notwithstanding the above, the Company reserves the right to require Israeli bidders to demonstrate their compliance with all relevant Israeli laws and/or regulations, upon Company's first request.
4. The **Bill of Quantities has been modified**; an amended Bill of Quantities is attached hereto. Bidders are asked to submit their bids by marking the newly amended Bill of Quantities attached. The amendment consists **of additional requirements** nos. **1-900488** and **1-900492** (the "**Additional Requirements**"). Bids which are submitted upon a copy of the prior Bill of Quantities will not be disqualified; however, **all bids shall be considered as if the Additional Requirements were incorporated therein.**

Thank you for your continued interest in the Tender; we look forward to receiving your bids.

Sincerely,

Talmor Sela

Procurement and Engagements Department





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	Question	Answer
1	could please send us the specification related to the coating to apply -Coating Thickness in the item 17779, 24017 is not specified	According to spec 163809-v9.
2	Is it possible to extend the time to submit our offer?	No.
3	Pls kindly advs whether is allowed that we,will submit our COATING MILL OFFER TOP QUALITY ,as a package supplier to the pipes with coating?	No – please send quotation as provided in the Tender Documents.
4	please let us know below information: > Instruction for the Bid > Project name > end user > EPC > Expected PO date > Delivery date requested > Restriction of origin? chinese and indian approved?	All details are as provided in the Tender Documents. Regarding origin of Goods, bear in mind that the Goods must be manufactured as provided in the Tender Documents Section 2.1 of the Invitation to submit bids, by a Manufacturer meeting the requirements of Section 3.8 thereof.
5	In the bill of quantities, line 5 – there is no w.t.	Item 24017 – The w.t. is 0.365"
6	As already discussed before, we would like to request the acceptance of offers of line pipes from one of our Brazilian mills (Jeceaba or Barreiro). Both are state-of-the-art pipe mills manufacturing seamless steel pipes to projects all around the globe meeting high level specifications requested by customers. Both of our mills in Brazil are qualified by almost all IOC's, like BP, TOTAL, ExxonMobil, Shell, Chevron, ENI...	Thank you for your offer. At this stage of the Tender we are only considering bids submitted in accordance with the requirements of the Tender Documents, and regarding the origin of the Goods with particular reference to Sections 2.1 and 3.8 of the Invitation to submit bids.





	Let me know if an offer from Brazil would be acceptable and I would be more than happy to support you. I profit to wish you good holidays.	
7	The supply time of 120 days is not realistic for European coated steel pipe, and all the more so given the variety of diameters, pipe and coating thicknesses.	In light of feedback received from some bidders, <u>the Company has approved and will consider bids for supply of Goods up to 150 days from receipt of an Order</u> , and the Company will consider the Tender Documents (including the Contract) as if amended such that "150" replaces "120" in each such relevant reference to the supply time.
8	Section 4.1 – the text of the guarantee does not specify the amount of time after your demand that the guarantee can be called.	As per Section 4.1.9 of the Invitation to submit bids (and as provided for your convenience in the sample form of Bank Guarantee in <u>Annex K</u>), the only requirement for a complying presentation is the Company's statement that the amount claimed is due by reason of the bidder's obligation arising from or in connection with the Tender or the Contract. Thus, the Bank Guarantee may be called at any time at which the bidder's default under the terms of the Tender or Contract gives the Company a right to such demand.
9	Section 4.5 – the requirement is general, and does not specify which documents are required.	In light of feedback received from some bidders, and in light of the specific circumstances of this Tender, the Company will allow bids to be submitted without the confirmations described in Section 4.5 of the Invitation to submit bids, and no bid will be disqualified for failure to provide such documentation. Notwithstanding the above, the Company reserves the right to require Israeli bidders to





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		demonstrate their compliance with all relevant Israeli laws and/or regulations, upon Company's first request.
10	Section 16.2 – is it necessary to purchase the tender documents in order to participate and submit a bid?	No. Section 16.2 simply allows for bidders who wish to receive a hard copy from the Company the option to do so.
11	Section 16.3 – you asked for bids to be valid for a period of 45 days. This is not feasible; the period should be reduced to 30 days.	In light of feedback received from some bidders, <u>the Company has approved a period of 30 days form the Submission Deadline (i.e. June 6th, 2019)</u> . Accordingly, bids may be withdrawn at any time <i>after</i> the date aforementioned, without further penalty.



Bill Of Quantities - tender 020-19

serial no.	description	spec.	unit	qty.	currency	unit price	total price	destination
D-2-1900030								
1	23670	PIPE 6"x0.312" API 5L GR.X52(PSL1),SEAMLESS with Polypropylene coating thk 4 mm according to spec	163809-9	κ"η	240.00			Ashkelon warehouse
D-2-1900034								
2	25474	pipe 10 inch API 5L X52 w.t. 0.438 inch PSL1 WITH COATING POLLYPROPYLENE THK= 6 MM, ACCORDING TO SPEC	163809-9	κ"η	504.00			Terminal warehouse
D-1-1900162								
3	17720	pipe 12 inch API 5L X52 w.t. 0.375 inch PSL1 WITH COATING POLLYPROPYLENE THK= 4 MM, ACCORDING TO SPEC	163809-9	κ"η	804.00			Terminal warehouse
4	25475	pipe 12 inch API 5L X52 w.t. 0.438 inch PSL1 WITH COATING POLLYPROPYLENE THK= 6 MM, ACCORDING TO SPEC	163809-9	κ"η	504.00			Terminal warehouse
D-1-1900270								
5	24017	Pipe 10 inch API 5LX52 PSL-1 polypropylene coating with fusion bonded epoxy primer by spec #155940	163809-9	κ"η	2,974.00			Terminal warehouse
D-2-1900073								
6	23670	PIPE 6"x0.312" API 5L GR.X52(PSL1),SEAMLESS with Polypropylene coating thk 4 mm according to spec	163809-9	κ"η	300.00			Ashkelon warehouse
D-2-1900077								
7	25501	Pipe 8*0.344 inch cs, API 5L X52 with coating pollypropylene thk=4mm, acc to spec	163809-9	κ"η	600.00			Ashkelon warehouse
D-1-1900311								
8	17779	pipe 8 inch API 5L X52 w.t. 0.344 inch with 3 layers coating fbe APC3 or equal	163809-9	κ"η	144.00			Terminal warehouse

D-1-1900488										
9	25474	pipe 10 inch API 5L X52 w.t. 0.438 inch PSL1 WITH COATING POLLYPROPYLENE THK=6 MM, ACCORDING TO SPEC	163809-9	κ"η	1,524.00					Ashkelon warehouse
10	25547	Pipe 6 inch API 5L X52 w.t. 0.344 inch PSL1 with coating pollypropylene thk=6 mm,acc to spec	163809-9	κ"η	1,524.00					Ashkelon warehouse
D-1-1900492										
	17779	pipe 8 inch API 5L X52 w.t. 0.344 inch with 3 layers coating fbe APC3 or equal	163809-9	κ"η	96.00					Terminal warehouse
Total price										